

## Financial Results for the first quarter of fiscal year 2015 ending March 31, 2016, Q&A (summary)

### ◆ International passenger operations

Q : What is the reason for the decrease in ASK on China routes?

A : The main reason is that we introduced the Boeing 737 this fiscal year on China routes rather than the Boeing 767 operated in the previous fiscal year.

Q : You mentioned that demand for inbound passengers was robust. How much did inbound passenger traffic increase?

A : Inbound passenger traffic increased by a little more than 20% over the previous year due to the weaker yen and the relaxation of visa requirements, and such.

### ◆ Domestic passenger operations

Q : How is the booking for domestic flights ?

A : It has remained quite steady.

### ◆ Costs

Q : Would you explain about the Operating Expenses?

A : Operating Expenses decreased by 12.6 billion yen year on year, though some items increased due to the weaker yen and the service enhancement.

We will continuously make best efforts to control our costs.

end