Financial Results 2nd Quarter MAR/2016 (FY2015)



October 30th, 2015

Contents



OVERVIEW OF 1ST HALF MAR/16 RESULTS

P.2

REVISED CONSOLIDATED FINANCIAL FORECAST FOR MAR/16



PROGRESS OF MEDIUM TERM MANAGEMENT PLAN

P.4

DETAILS OF 1ST HALF MAR/16
FINANCIAL RESULTS

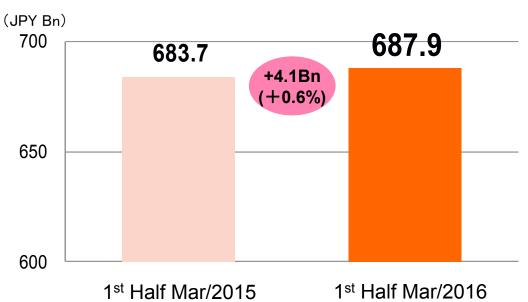
P.5~

SUPPLEMENTAL REFERENCES

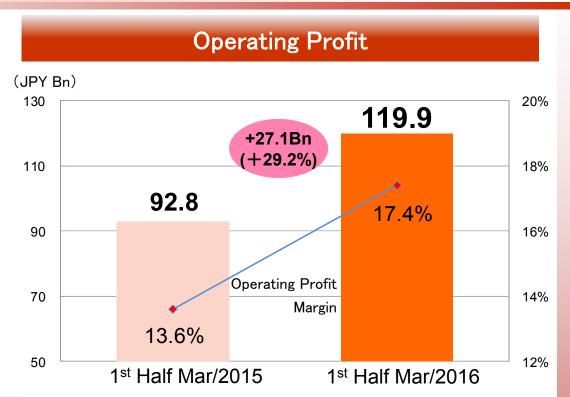
Overview of 1st Half FY MAR/16 Results



Operating Revenue



Fuel /FX Markets 1st Half FY 1st Half FY y/y Mar/15 Mar/16 +19.2% FX (JPY/USD) 102.2 121.8 Singapore Kerosene 119.4 69.5 **▲**41.8% (USD/bbl) **Dubai Crude Oil** 105.1 57.1 **▲**45.7% (USD/bbl)



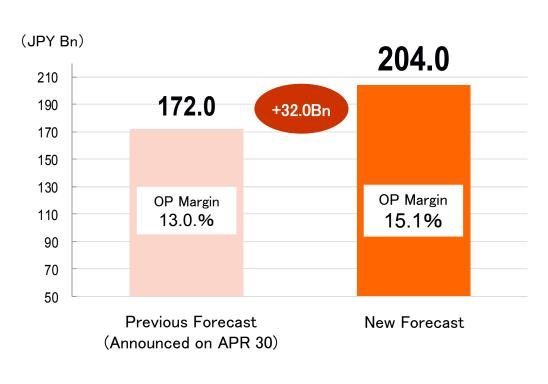
- We achieved higher earnings on higher revenue due to international and domestic passenger revenue increases, lower fuel prices, etc. Operating profit was 119.9 billion yen.
- The operating profit margin was 17.4%, above our target of 10% or more.

Revised Consolidated Financial Forecast for FY Mar/16



Upward Revision in Operating Profit Forecast

Operating Profit



✓ The revision was made based on the results and Fuel/FX forecasts.

| (JPY Bn) | Previous Forecast | New Forecast | Difference |
|---------------------------|-------------------|-----------------|------------|
| Operating Profit | 172.0 | 204.0 | +32.0 |
| Net Income ^(*) | 144.0 | 172.0 | +28.0 |

(*)Net Income Attributable to owners of the parent

| Fuel/FX Markets | Results FY Mar/2015 | Forecast for FY Mar/2016 | Previous Forecast |
|------------------------------|------------------------|--|-------------------|
| FX(JPY/USD) | 108.4 | 123.4 (2 nd Half 125.0) | 118.0 |
| Singapore Kerosene (USD/bbl) | 103.5 | 70.3 (2 nd Half 71.0) | 80.0 |
| Dubai Crude Oil (USD/bbl) | 87.6 | 56.1 (2 nd Half 55.0) | 63.0 |

Dividend Forecast

✓ The dividend estimated for Mar/2016 will be disclosed when our earnings forecast becomes clearer.

Progress of Medium Term Management Plan

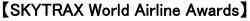


International

Domestic

Product and Service Enhancements





- ✓ "Best Business Class Airline Seats" in 2013
 - "Best Economy Class Airline Seats" in 2015



JAIL SKY NEXT







- ✓ JAL SKY NEXT has been installed in approximately 60% of selected domestic fleet.
- ✓ The installment will be completed in all 77 aircraft by the end of FY2016.

Route and Network Expansion

- ✓ Osaka(Kansai)=Los Angeles, New Route

 March 20,2015~ (Operated by B787-8)
- ✓ Haneda=Shanghai(Pudong)and Guangzhou, New Route.
 Haneda=Beijing, increased.
 October 25,2015 ~ (Operated by B767-300ER)
- ✓ Narita=Dallas, New RouteNovember 30,2015~ (Operated by B787-8)

Routes with increased frequency in FY15 Winter Schedule

| Route | Before | After | Period |
|---------------------|---------|---------|----------------------|
| Haneda= Kansai | 2 Daily | 3 Daily | 2015/10/25~2016/3/26 |
| Haneda= Nagasaki | 6 Daily | 7 Daily | 2015/10/25~2016/3/26 |
| Niigata= Sapporo | 2 Daily | 3 Daily | 2015/10/25~ |

DETAILS OF 1ST HALF FY MAR/16 FINANCIAL RESULTS



Consolidated Financial Results



Consolidated Financial Results 1st Half Mar/16

| (JPY Bn) | 1 st H FY Mar/15 | 1 st H FY Mar/16 | y/y ratio | 2 nd Quarter (Jul-Sep) ⁽⁵⁾ | y/y ratio |
|----------------------------|--------------------------------|--------------------------------|-----------|---|-----------|
| Revenue | 683.7 | 687.9 | +0.6% | 375.8 | ▲0.2% |
| Air Transportation Segment | 609.3 | 620.2 | +1.8% | 337.7 | +0.8% |
| Operating Expense | 590.9 | 567.9 | ▲3.9% | 292.1 | ▲3.4% |
| Air Transportation Segment | 526.7 | 510.8 | ▲3.0% | 260.6 | ▲2.7% |
| Operating Profit | 92.8 | 119.9 | +29.2% | 83.7 | +12.8% |
| Air Transportation Segment | 82.6 | 109.4 | +32.4% | 77.1 | +14.5% |
| Operating Profit Margin(%) | 13.6% | 17.4% | +3.9pt | 22.3% | +2.6pt |
| Ordinary Income | 91.6 | 122.6 | +33.7% | 83.4 | +11.6% |
| Net Income ⁽¹⁾ | 80.3 | 103.3 | +28.7% | 70.7 | +8.0% |
| ASK(MN seat km) | 42,479 | 42,506 | +0.1% | 21,525 | ▲0.7% |
| RPK(MN passenger km) | 30,324 | 31,515 | +3.9% | 16,494 | +2.6% |
| EBITDA Margin (%) (2) | 19.8% | 23.8% | +3.9pt | 28.1% | +2.7pt |
| EBITDAR Margin (%) (3) | 21.7% | 25.5% | +3.8pt | 29.7% | +2.6pt |
| Unit Cost(JPY) (4) | 8.7 | 9.1 | +0.4 | 9.2 | +0.6 |
| Incl. Fuel | 12.4 | 12.0 | ▲0.4 | 12.1 | ▲0.2 |

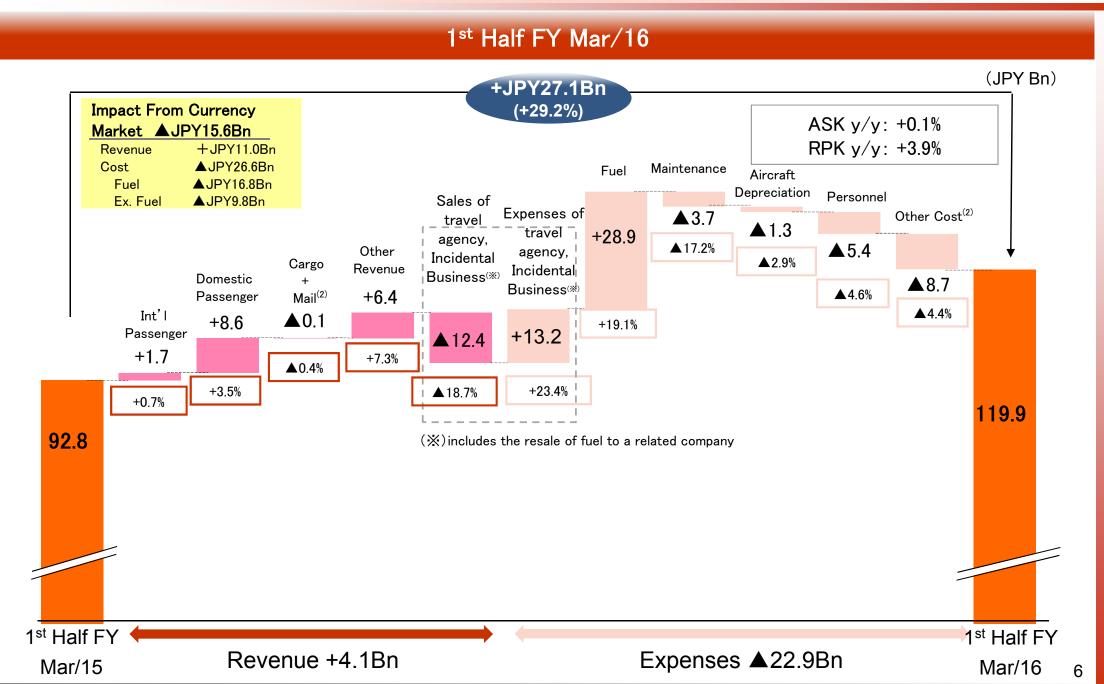
- ✓ Operating revenue was 687.9 billion yen, up 0.6%
- Operating profit was 119.9 billion yen, up 29.2% year-on-year.
- ✓ The operating profit margin was 17.4%.
- Ordinary profit was 122.6
 billion yen, up 33.7%
 year-on-year.
- ✓ Net income was 103.3 billion yen, up 28.7% year-on-year.

Notes: 1. Net Income Attributable to owners of the parent

- 2. EBITDA Margin = EBITDA / Revenue EBITDA=Operating Profit + Depreciation and Amortization
- 3. EBITDAR Margin = EBITDAR / Revenue EBITDAR=Operating Profit + Depreciation+ Aircraft Leases
- 4. Unit Cost = Air Transportation Segment Operating Cost (excluding fuel cost etc.) / ASK
- 5. The results for 2Q (July to September) is calculated by deducting the results of 1Q (April to June) from 1H (April to September)

Changes in Operating Profit





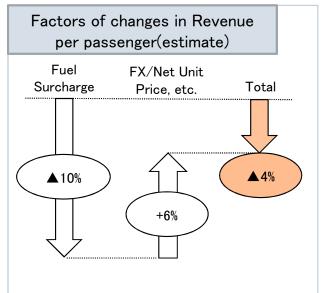
International Passenger Operations(Operating Results)



International Passenger

| | 1 st H FY Mar/15 | 1 st H FY Mar/16 | y/y ratio | 2 nd Quarter (Jul-Sep) ⁽¹⁾ | y/y ratio |
|--|--------------------------------|--------------------------------|---------------|---|-----------|
| Passenger Revenue (JPY Bn) | 233.9 | 235.6 | +0.7% | 126.1 | ▲0.4% |
| ASK (MN seat km) | 23,988 | 24,239 | +1.0% | 12,231 | ▲0.2% |
| RPK (MN passenger km) | 18,185 | 19,309 | +6.2% | 9,951 | +3.8% |
| Passengers ('000) | 3,895 | 4,093 | +5.1% | 2,085 | +1.7% |
| L/F (%) | 75.8% | 79.7% | +3.9pt | 81.4% | +3.1pt |
| Yield ⁽²⁾ (JPY) | 12.9 | 12.2 | ▲ 5.1% | 12.7 | ▲4.0% |
| Unit Revenue ⁽³⁾ (JPY) | 9.8 | 9.7 | ▲0.3% | 10.3 | ▲0.2% |
| Revenue per Passenger ⁽⁴⁾ (JPY) | 60,055 | 57,574 | ▲4.1% | 60,495 | ▲2.1% |

- ✓ Passenger revenue was 235.6
 billion yen, up 0.7% year-on-year.
- ✓ ASK was up 1.0% and RPK was up 6.2% year-on-year. As a result, L/F was 79.7%, up 3.9pt.



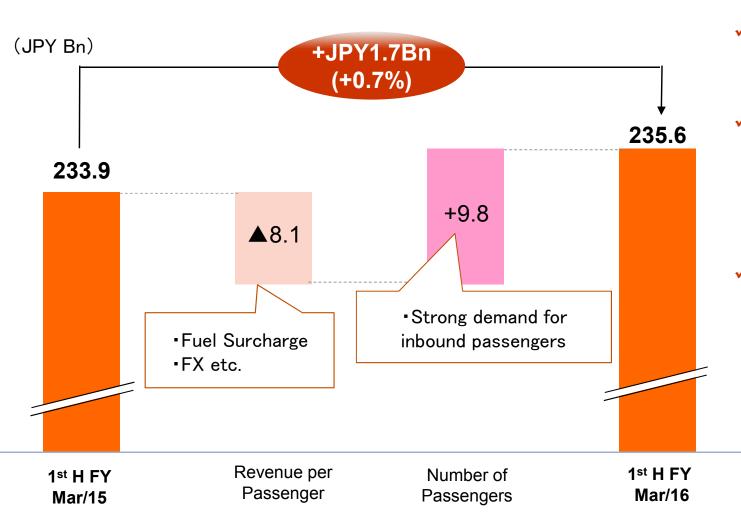
Note: 1. The results for 2Q (July to September) is calculated by deducting the results of 1Q (April to June) from 1H (April to September)

- 2. Yield = Passenger Revenue / RPK
- 3. Unit Revenue= Passenger Revenue / ASK
- 4. Revenue per Passenger = Passenger Revenue / Passengers

International Passenger Operations(Change in Revenue)







- Revenue per passenger declined due to a decrease in fuel surcharge.
- Expansion of JAL SKY SUITE 777/767/787 and the weak yen contributed to an increase in revenue per passenger.
- ✓ Inbound demand grew, mainly on China and Southeast Asia routes.

Domestic Passenger Operations(Operating Results)



Domestic Passenger

| | 1 st H FY Mar/15 | 1 st H FY Mar∕16 | y/y ratio | 2 nd Quarter (Jul-Sep) ⁽¹⁾ | y/y ratio |
|--|--------------------------------|--------------------------------|-----------|---|-----------|
| Passenger Revenue (JPY Bn) | 248.1 | 256.8 | +3.5% | 146.9 | +3.1% |
| ASK (MN seat km) | 18,490 | 18,267 | ▲1.2% | 9,293 | ▲1.4% |
| RPK (MN passenger km) | 12,138 | 12,205 | +0.6% | 6,542 | +0.9% |
| Passengers ('000) | 15,952 | 16,082 | +0.8% | 8,544 | +1.3% |
| L/F (%) | 65.6% | 66.8% | +1.2pt | 70.4% | +1.6pt |
| Yield ⁽²⁾ (JPY) | 20.4 | 21.0 | +2.9% | 22.5 | +2.2% |
| Unit Revenue ⁽³⁾ (JPY) | 13.4 | 14.1 | +4.7% | 15.8 | +4.6% |
| Revenue per Passenger ⁽⁴⁾ (JPY) | 15,558 | 15,967 | +2.6% | 17,193 | +1.9% |

- ✓ Passenger revenue was 256.8 billion yen, up 3.5% year-onyear.
- ✓ ASK was ▲1.2% and RPK was +0.6% year-on-year. As a result, L/F was 66.8%, up 1.2pt.
- ✓ Yield increased by 2.9%,
 revenue per passenger by
 2.6% year-on-year.

Note: 1. The results for 2Q (July to September) is calculated by deducting the results of 1Q (April to June) from 1H (April to September)

^{2.} Yield = Passenger Revenue / RPK

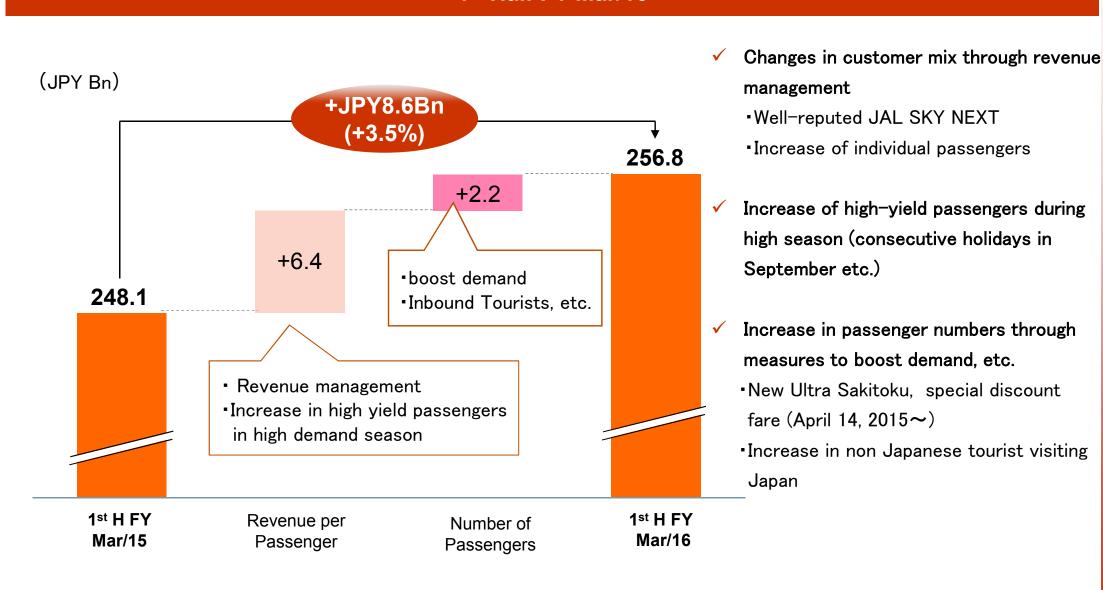
^{3.} Unit Revenue= Passenger Revenue / ASK

^{4.} Revenue per Passenger = Passenger Revenue / Passengers

Domestic Passenger Operations(Change in Revenue)







Major Operating Expense Items



Operating Expenses

| | | | | | _ | |
|--|--------------------------------|--------------------------------|-------|----------------|--|---------------|
| (JPY Bn) | 1 st H FY Mar/15 | 1 st H FY Mar/16 | Diff. | y/y ratio | 2 nd Quarter (Jul-Sep) ⁽¹⁾ | Diff. |
| Fuel | 151.4 | 122.5 | ▲28.9 | ▲ 19.1% | 62.6 | ▲ 15.2 |
| Landing and navigation fees | 40.8 | 41.5 | +0.6 | +1.7% | 21.1 | +0.2 |
| Maintenance | 21.5 | 25.2 | +3.7 | +17.2% | 13.8 | +3.5 |
| Sales Commissions (Air Transport) | 11.9 | 12.4 | +0.4 | +3.8% | 6.3 | +0.1 |
| Aircraft Depreciation | 33.1 | 35.4 | +2.3 | +6.9% | 17.8 | +1.3 |
| Aircraft Leases | 13.1 | 12.2 | ▲0.9 | ▲ 7.2% | 6.0 | ▲0.3 |
| Personnel | 117.4 | 122.8 | +5.4 | +4.6% | 61.5 | +2.7 |
| Expenses of travel agency / Incidental business etc(*) | 56.8 | 43.5 | ▲13.2 | ▲23.4% | 25.2 | ▲ 6.4 |
| Other | 144.4 | 152.0 | +7.6 | +5.3% | 77.4 | +3.7 |
| Total Operating Expenses | 590.9 | 567.9 | ▲22.9 | ▲3.9% | 292.1 | ▲10.2 |

- ✓ Increase in some cost items due to the weak yen and service enhancements. We will maintain cost reduction initiatives.
- Fuel costs decreased by 28.9 billion yen due to lower fuel prices (including increase of 16.8 billion yen due to the weak yen)
- ✓ Increase in maintenance costs due to the weak yen.
- Personnel costs increased by 122.8 billion yen, up 4.6% year—on year, due to increase in wages and exchange rates, etc.

ASK y/y:+0.1%

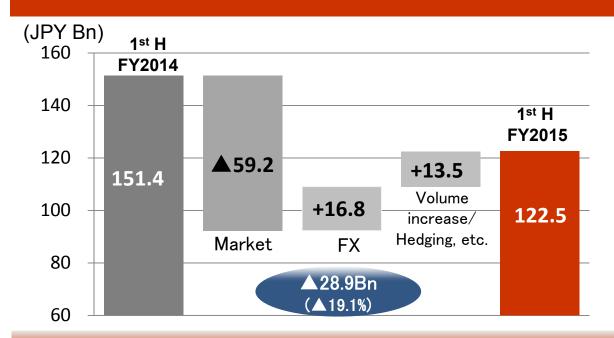
(*x) includes the resale of fuel to a related company

note: 1. The results for 2Q (July to September) is calculated by deducting the results of 1Q (April to June) from 1H (April to September)

Impact of Fuel and FX Markets



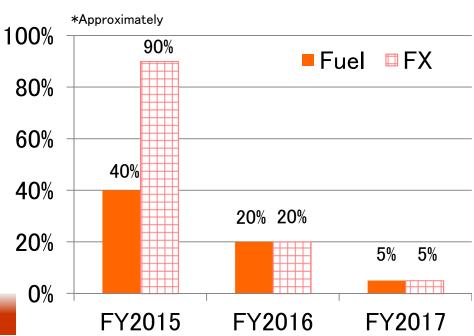
Transition of Fuel Cost by Factor



Fuel/FX Markets

| | 1 st H FY Mar/15 | 1 st H FY Mar/16 | y/y ratio | Forecast for FY Mar/16 |
|---------------------------------|--------------------------------|--------------------------------|----------------|---------------------------------------|
| FX(JPY/USD) | 102.2 | 121.8 | +19.2% | 123.4 (2 nd Half 125.0) |
| Singapore Kerosene (USD/bbl) | 119.4 | 69.5 | ▲ 41.8% | 70.3 (2 nd Half 71.0) |
| Dubai Crude Oil (USD/bbl) | 105.1 | 57.1 | ▲ 45.7% | 56.1 (2 nd Half 55.0) |

Hedging Ratio of Fuel Costs* (As of End of 1st Half FY Mar/16)



Sensitivity for Fuel Costs (Without Hedging) FY Mar/16

| Crude Oil (Change in 1 USD/bbl) | 2.6Bn JPY per Year |
|------------------------------------|--------------------|
| FX (Change in 1 JPY/USD) | 1.7Bn JPY per Year |

Major Balance Sheet Items



Consolidated Balance Sheet Summary as of End of 1st Half FY2015

| (JPY Bn) | End of FY2014 2015/3/31 | End of 1H FY2015 2015/9/30 | difference |
|---|----------------------------|-------------------------------|---------------|
| Total Assets | 1,473.3 | 1,511.2 | +37.8 |
| Cash and Deposits | 364.9 | 386.0 | +21.0 |
| Balance of Interest-bearing Debt (1) | 100.5 | 83.3 | ▲ 17.2 |
| Future Rental Expenses under Operating Leases | 125.0 | 110.8 | ▲14.2 |
| Shareholder's Equity | 776.4 | 831.1 | +54.6 |
| Shareholder's Equity Ratio(%) | 52.7% | 55.0% | +2.3pt |
| D/E Ratio(x) (2) | 0.1x | 0.1x | ▲ 0.0x |

- The balance of interestbearing debt decreased by 17.2 billion yen to 83.3 billion yen as a result of repayment.
- ✓ Shareholder's Equity Ratio increased by 2.3pt to 55.0%

Note: 1. Accounts Payable-installment Purchase included

2. D/E ratio = On-balance sheet Interest-bearing Debt / Shareholder's Equity

(Reference) **As of End of 1st Half FY2015

D/E ratio including Future Rental Expenses under Operating Leases: 0.2x

Major Cash Flow Items



| (JPY Bn) | 1 st H FY Mar/15 | 1 st H FY Mar/16 | Difference |
|---|-----------------------------|-----------------------------|--------------|
| Net income before income taxes and minority interests | 91.8 | 123.6 | +31.7 |
| Depreciation and Amortization | 42.6 | 43.4 | +0.7 |
| Other | 7.2 | 10.6 | +3.4 |
| Cash Flow from Operating Activities | 141.7 | 177.7 | +35.9 |
| Capital Expenditure ⁽¹⁾ | ▲ 77.2 | ▲97.3 | ▲20.1 |
| Other | 2.1 | ▲0.5 | ▲ 2.6 |
| Cash Flow from Investing Activities (2) | ▲ 75.1 | ▲ 97.8 | ▲22.7 |
| Free Cash Flow ⁽³⁾ | 66.6 | 79.8 | +13.2 |
| Repayment of Interest-bearing Debt (4) | ▲22.0 | ▲ 17.7 | +4.3 |
| Cash dividend, and Other | ▲30.9 | ▲ 40.5 | ▲9.6 |
| Cash Flow from Financing Activities | ▲ 52.9 | ▲ 58.3 | ▲ 5.3 |
| Total Cash Flow (5) | 13.6 | 21.4 | +7.8 |
| EBITDA | 135.4 | 163.3 | +27.8 |
| EBITDAR | 148.6 | 175.6 | +26.9 |

- Notes: 1. Expense due to purchases of fixed assets
 - 2. Exclude deposits and withdrawals from deposit accounts
 - 3. Cash Flow from Operating Activities + Cash Flow from Investing Activities
 - 4. Repayment of Long Term Debt + Repayment of Lease Debt
 - 5. Cash flow from Operating Activities + Cash Flow from Investing Activities + Cash Flow from Financing Activities

FY2015 Earnings Forecast (Consolidated)



| (JPY Bn) | | FY Mar/15 Result | FY Mar/16 Forecast | Previous Forecast Announced on April 30, 2015 | 予想 増減額 |
|-------------|---------------------|---------------------|-----------------------|--|---------------|
| Revenue | Revenue | | 1,347.0 | 1,328.0 | +19.0 |
| | Int' l Passenger | 454.8 | 458.0 | 445.0 | +13.0 |
| | Doms. Passenger | 487.5 | 497.0 | 494.0 | +3.0 |
| | Cargo and Mail | 98.3 | 96.0 | 97.0 | ▲1.0 |
| | Other | 303.9 | 296.0 | 292.0 | +4.0 |
| Operating I | Expense | 1,165.0 | 1,143.0 | 1,156.0 | ▲ 13.0 |
| | Fuel | 282.5 | 247.0 | 265.0 | ▲18.0 |
| | Excl. Fuel | 882.4 | 896.0 | 891.0 | +5.0 |
| Operating F | Profit | 179.6 | 204.0 | 172.0 | +32.0 |
| Operating F | Profit Margin(%) | 13.4% | 15.1% | 13.0% | +2.1pt |
| Ordinary In | come | 175.2 | 202.0 | 169.0 | +33.0 |
| Net Income | (1) | 149.0 | 172.0 | 144.0 | +28.0 |
| Unit Cost (| JPY) ⁽²⁾ | 8.9 | 9.2 | 9.0 | +0.2 |

| | New Forecast for FY Mar/16 | Previous Forecast Announced on April 30, 2015 |
|---------------------------------|----------------------------------|--|
| ASK* Int'l | +1.5% | +3.1% |
| Doms. | ▲ 1.1% | +0.7% |
| ASK Total | +0.4% | +2.0% |
| RPK* Int'l | +6.7% | +5.9% |
| Doms. | +0.3% | +0.8% |
| *y/y | | |
| FX(JPY/USD) | 123.4 | 118.0 |
| Singapore Kerosene (USD/bbl) | 70.3 | 80.0 |
| Dubai Crude Oil (USD/bbl) | 56.1 | 63.0 |

- ✓ Reviewed fuel price forecasts
- Revised operating profit upward

Note: 1. Net Income Attributable to owners of the parent

^{2.} Unit Cost = Air Transportation Segment Operating Cost (excluding fuel costs, transactions (revenues / expenses) with a related company)/ASK

FY Mar/16 Earnings Forecast (Consolidated BS/Cash Flow)



JAPAN AIRLINE

| Consolidated Balance Sheet | | | | | | | | |
|--|------------------|------------------------|--|------------------------------|--|--|--|--|
| (JPY Bn) | FY Mar/15 Result | FY Mar/16 New Forecast | Previous Forecast Announced on April 30, 2015 | Difference | | | | |
| Total Assets | 1,473.3 | 1,598.0 | 1,581.0 | +17.0 | | | | |
| Balance of Interest-bearing Debt | 100.5 | 86.0 | 86.0 | - | | | | |
| Shareholder's Equity | 776.4 | 860.0 ⁽⁴⁾ | 894.0 | ▲ 34.0 ⁽⁴⁾ | | | | |
| Shareholder's Equity Ratio(%) | 52.7% | 53.8% | 56.5% | ▲ 2.7pt | | | | |
| ROE (%) (1) | 20.3% | 21.0% | 17.2% | +3.8pt | | | | |
| ROA (%) (2) | 12.8% | 13.3% | 11.3% | +2.0pt | | | | |
| | C | onsolidated Cash Flov | v | | | | | |
| (JPY Bn) | FY Mar/15 Result | FY Mar/16 New Forecast | Previous Forecast Announced on April 30, 2015 | Difference | | | | |
| Cash Flow from Operating Activities | 261.1 | 294.0 | 261.0 | +33.0 | | | | |
| Cash Flow from Investing Activities ⁽³⁾ | ▲199.2 | ▲206.0 | ▲215.0 | +9.0 | | | | |
| Free Cash Flow (3) | 61.8 | 88.0 | 46.0 | +42.0 | | | | |
| Cash Flow from Financing Activities | ▲67.3 | ▲ 55.0 | ▲ 54.0 | ▲1.0 | | | | |
| EBITDA | 265.5 | 294.0 | 262.0 | +32.0 | | | | |
| EBITDAR | 292.7 | 317.0 | 285.0 | +32.0 | | | | |

Note: 1. ROE = Net Income*/Shareholder's Equity at the beginning and the end of year . * Net Income Attributable to owners of the parent

- 2. ROA = Operating Profit/Average of Total Assets at the beginning and the end of year.
- 3. Excludes depositing and withdrawal from deposit accounts.
- 4. Accumulated other comprehensive income will be decreased approximately by JPY50 billion as a result of changing preconditions for calculating retirement benefit obligations at the end of the fiscal year

Submission of Corporate Governance Report



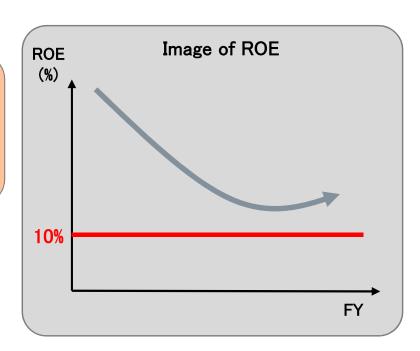
Corporate Governance Report



- ✓ We submitted our Corporate Governance Report to TSE on October 30, 2015
- ✓ We will comply with each principle in the Corporate Governance Codes.

In the Principle 5-2, "Establishing and Disclosing Business Strategy and Business Plan", we represent capital efficiency (ROE)target under the Corporate Governance Code.

Based on maintaining sound financial foundation, we aim to achieve ROE of 10% or more by enhancing profitability and asset efficiency.



Fly into tomorrow.



Contact:

Finance, Japan Airlines

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《Supplemental Reference》 Revenue of International Routes by Geographic Segment



| Passenger Revenue (% of the whole int' I revenue) | | | | | | | | |
|---|-----------------------------------|-----------------------------------|------------|--------------------------------------|------------|--|--|--|
| (%) | FY Mar/15 1 st Half | FY Mar/16 1 st Half | Difference | FY Mar/16 2 nd Quarter | Difference | | | |
| Trans Pacific | 36.5% | 37.5% | +1.0pt | 39.5% | +1.5pt | | | |
| Europe | 18.5% | 16.5% | ▲2.0pt | 16.5% | ▲2.0pt | | | |
| Asia/Oceania | 33.5% | 34.5% | +1.0pt | 32.5% | +0.0pt | | | |
| China | 11.5% | 11.5% | +0.0pt | 11.5% | +0.5pt | | | |

| Passengers | | | | | | | | | |
|--------------------|-----------------------------------|-----------------------------------|-------|--------------------------------------|---------------|--|--|--|--|
| ('000 passengers) | FY Mar/15 1 st Half | FY Mar/16 1 st Half | у/у | FY Mar/16 2 nd Quarter | у/у | | | | |
| Trans Pacific | 951 | 1,016 | +6.9% | 528 | +5.2% | | | | |
| Europe | 342 | 332 | ▲2.9% | 181 | ▲ 1.6% | | | | |
| Asia/Oceania | 1,960 | 2,056 | +4.9% | 1,032 | +1.9% | | | | |
| China | 641 | 687 | +7.3% | 344 | ▲2.2% | | | | |

| | | ASK | | | |
|---------------|-----------------------|-----------------------------------|---------------|--------------------------------------|---------------|
| (MN seat km) | FY Mar/15 1st Half | FY Mar/16 1 st Half | у/у | FY Mar/16 2 nd Quarter | у/у |
| Trans Pacific | 9,068 | 9,774 | +7.8% | 4,963 | +7.3% |
| Europe | 4,050 | 3,936 | ▲2.8% | 2,001 | ▲3.9% |
| Asia/Oceania | 9,038 | 8,889 | ▲ 1.7% | 4,438 | ▲ 4.0% |
| China | 1,831 | 1,640 | ▲10.5% | 827 | ▲10.8% |

| Load Factor | | | | | | | | | |
|---------------|-----------------------------------|-----------------------------------|----------------|--------------------------------------|------------|--|--|--|--|
| (%) | FY Mar/15 1 st Half | FY Mar/16 1 st Half | Difference | FY Mar/16 2 nd Quarter | Difference | | | | |
| Trans Pacific | 82.1% | 81.4% | ▲ 0.7pt | 83.0% | ▲1.6pt | | | | |
| Europe | 77.4% | 76.6% | ▲ 0.8pt | 81.9% | +1.2pt | | | | |
| Asia/Oceania | 71.0% | 79.3% | +8.3pt | 79.9% | +7.6pt | | | | |
| China | 65.3% | 78.8% | +13.5pt | 78.4% | +7.7pt | | | | |

| RPK | | | | | | | | | |
|---|-------|-------|-------|-------|---------------|--|--|--|--|
| (MN passenger km) FY Mar/15 FY Mar/16 Tst Half 1st Half y/y FY Mar/16 2nd Quarter | | | | | | | | | |
| Trans Pacific | 7,440 | 7,953 | +6.9% | 4,117 | +5.3% | | | | |
| Europe | 3,133 | 3,014 | ▲3.8% | 1,639 | ▲2.4% | | | | |
| Asia/Oceania | 6,414 | 7,049 | +9.9% | 3,545 | +6.1% | | | | |
| China | 1,196 | 1,292 | +8.0% | 648 | ▲ 1.1% | | | | |

《Supplemental Reference》 Number of Aircraft in Service as of September 2015



| | | | End of Mar/15 2015/3/31 | | | End of 1 st Half FY Mar/16 2015/9/30 | | | |
|------------|-------------------|-------|----------------------------|-------|-------|--|-------|------------|--|
| | | Owned | Leased | Total | Owned | Leased | Total | | |
| | Boeing 777-200 | 13 | 0 | 13 | 12 | 0 | 12 | ▲1 | |
| Size | Boeing 777-200ER | 11 | 0 | 11 | 11 | 0 | 11 | - | |
| | Boeing 777-300 | 7 | 0 | 7 | 5 | 0 | 5 | ▲2 | |
| Large | Boeing 777-300ER | 13 | 0 | 13 | 13 | 0 | 13 | - | |
| | Large Total | 44 | 0 | 44 | 41 | 0 | 41 | ▲ 3 | |
| Φ | Boeing 787-8 | 20 | 0 | 20 | 22 | 0 | 22 | +2 | |
| Size | Boeing 787-9 | 0 | 0 | 0 | 1 | 0 | 1 | +1 | |
| in. | Boeing 767-300 | 13 | 0 | 13 | 12 | 0 | 12 | ▲ 1 | |
| Medium | Boeing 767-300ER | 24 | 8 | 32 | 26 | 6 | 32 | - | |
| | Medium Total | 57 | 8 | 65 | 61 | 6 | 67 | +2 | |
| oize | Boeing 737-400 | 12 | 0 | 12 | 12 | 0 | 12 | - | |
| Small Size | Boeing 737-800 | 21 | 29 | 50 | 21 | 29 | 50 | - | |
| Sm | Small Total | 33 | 29 | 62 | 33 | 29 | 62 | - | |
| | Embraer 170 | 15 | 0 | 15 | 15 | 0 | 15 | - | |
| | Bombardier CRJ200 | 9 | 0 | 9 | 9 | 0 | 9 | - | |
| <u> a</u> | Bombardier D8-400 | 9 | 2 | 11 | 9 | 2 | 11 | - | |
| Regional | SAAB340B | 13 | 0 | 13 | 13 | 0 | 13 | - | |
| ~ ~ | Bombardier D8-300 | 1 | 0 | 1 | 1 | 0 | 1 | - | |
| | Bombardier D8-100 | 4 | 0 | 4 | 4 | 0 | 4 | - | |
| | Regional Total | 51 | 2 | 53 | 51 | 2 | 53 | - | |
| | Total | 185 | 39 | 224 | 186 | 37 | 223 | ▲1 | |

《Supplemental Reference》 FY2015 Earnings Forecast (Air transportation Segment)



| | Int | ernational Passe | nger | Domestic Passenger | | |
|------------------------------|----------------|------------------|-------------------------|--------------------|------------------|-------------------------|
| y/y% (Except Load Factor) | 1H (Result) | 2H (Forecast) | FY Mar/16 (Forecast) | 1H (Result) | 2H (Forecast) | FY Mar/16 (Forecast) |
| ASK | +1.0% | +2.0% | +1.5% | ▲1.2% | ▲0.9% | ▲1.1% |
| RPK | +6.2% | +7.2% | +6.7% | +0.6% | +0.0% | +0.3% |
| Passengers | +5.1% | +5.6% | +5.4% | +0.8% | ▲0.1% | +0.4% |
| L/F (%) | 79.7% | 79.4% | 79.6% | 66.8% | 67.2% | 67.0% |
| Yield | ▲ 5.1% | ▲ 5.9% | ▲ 5.5% | +2.9% | +0.6% | +1.8% |
| Unit Revenue | ▲0.3% | ▲1.1% | ▲0.7% | +4.7% | +1.5% | +3.1% |
| Unit Price | ▲ 4.1% | ▲4.4% | ▲4.3% | +2.6% | +0.7% | +1.7% |



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