

”Financial Results for the third quarter of FY2016”

Principal Q&A

■ International Passenger

Q1 : What was the passenger demand by route like?

A1 : Inbound passenger demand was strong mainly on Southeast Asia and China routes.

■ Domestic Passenger

Q2 : What was the revenue per passenger like in the third quarter?

A2 : Revenue per passenger continued to decline due to price competition with another airline and could last into the fourth quarter.

■ Expenses

Q3 : How was the result of Revenue and Expenses in the third quarter against the latest forecast?

A3 : Almost in line with the latest forecast.

■ Next mid-term management plan

Q4 : When will you announce the next mid-term management plan?

A4 : We will plan to announce it towards the end of April 2017.