

Financial Results for the third quarter March 2018
Principal Q&A

■ Consolidated Financial Forecast for March 2018

Q1 : Why did the full year earnings forecast remain unchanged?

A1 : The full year earnings forecast will remain unchanged considering recent fuel price trend, cost increase related with engine maintenance and such, but we will try our best to maximize our profit.

■ International passenger

Q2 : What was the revenue per passenger?

A2 : Revenue per passenger rose by 8.6% year on year for our revenue management initiatives and such. Net Unit Price without fuel surcharge and foreign exchange increased by 5%.

■ Domestic passenger

Q3 : What was the factor that revenue per passenger in 3rd quarter increased?

A3 : Revenue per passenger in 3rd quarter solely increased by 1.6% year on year because price competitions with other airlines calmed down and demand of business passenger increased.