## Financial Results for the first quarter March 2019 <u>Principal Q&A</u>

## ■International Passenger

- Q1: Was the net unit price increase of 2% year-on-year in International Passenger due to the new IT system?
- A1: The substantial increase in unit revenue, in spite of the 7% increase year-on-year in ASK, was achieved through the improved revenue management with the new IT system.

## ■Business Environment

- Q2: What was the effect of the recent rain disaster and flight cancellation of a competitor?
- A2: It has limited effects upon us.