

JAL Group's Semiannual Settlement for FY2004

November 8, 2004

Japan Airlines Corporation





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Agenda for Today



Part 1

Semiannual Settlement for FY2004

Part 2

Forecast of Business Performance for FY2004 and Future Measures



Part 1

Semiannual Settlement for FY2004

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Outline of the Consolidated Financial Statements

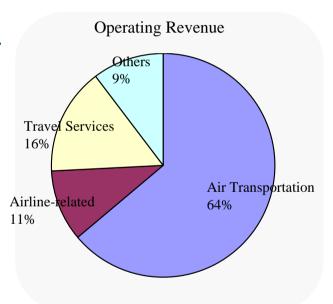
| | | | Billions of Yen |
|-------------------|-------|---------|-----------------|
| | FH03 | FH04 | Difference |
| | (A) | (B) | (B)-(A) |
| Operating Revenue | 944.4 | 1,075.7 | (+131.2) |
| Operating Income | 48.4 | 86.8 | (+135.3) |
| Ordinary Income | 49.8 | 107.8 | (+157.7) |
| Net Income | 57.5 | 82.9 | (+140.5) |



Revenue & Operating Income by Segment

| Billions | of Ye | n |
|----------|-------|---|
| Dimons | OI IC | |

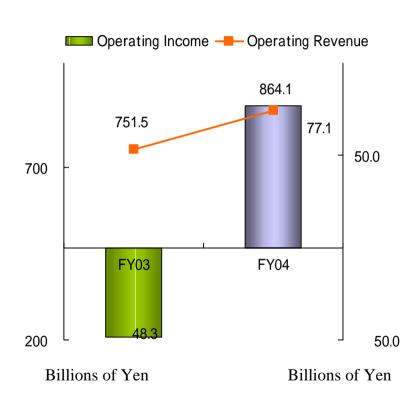
| | Operatin Revenue | ng | Operating Income | |
|------------------------|---------------------|----------|------------------|----------|
| Transportaion | 864.1 | (+112.6) | 77.1 | (+125.4) |
| Airline-related | 142.8 | (+23.2) | 3.5 | (+4.1) |
| Travel Services | 221.7 | (+38.3) | 1.0 | (+3.0) |
| Others | 127.4 | (+6.5) | 5.6 | (+3.7) |
| () difference from | n FH03 | | | |





Outline of the Results of Air Transportation Segment

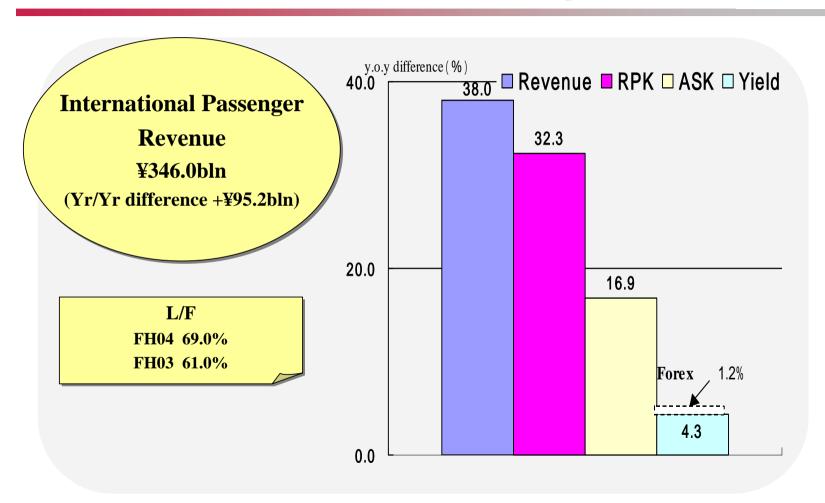
| | | Operating Re | venue |
|-------------------------|---------------------|--------------|---------|
| International Passenger | | 346.0 | (+95.2) |
| | Cargo | 83.5 | (+12.1) |
| Domestic | Passenger | 344.9 | (+1.0) |
| | Cargo | 15.3 | (+0.2) |
| | Others | 32.0 | (+0.3) |
| | Associated Business | 42.3 | (+3.6) |



() Yr/Yr Difference

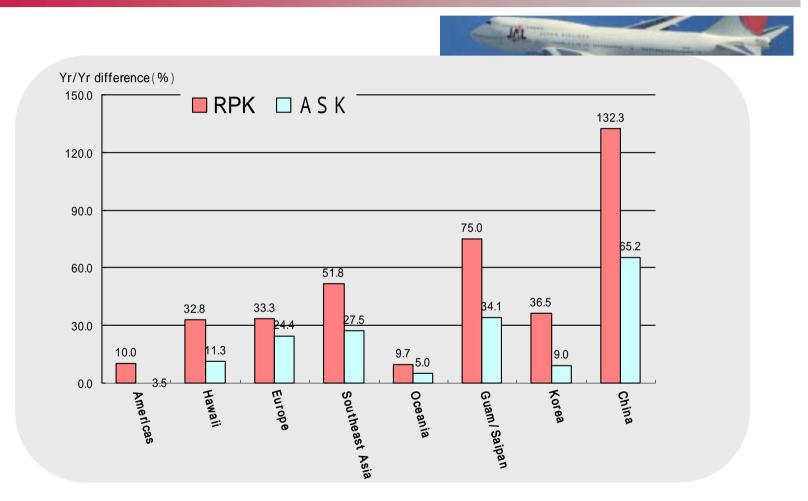


Results of International Passenger



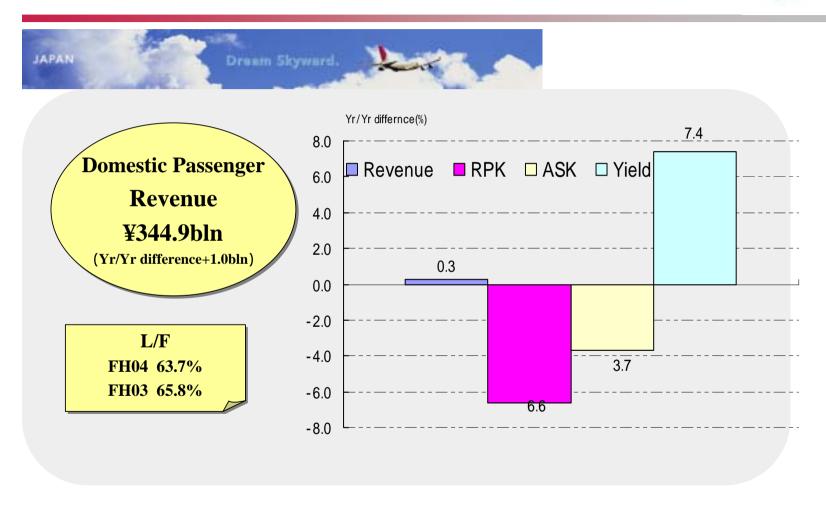


Demand & Supply of International Passengers by Route



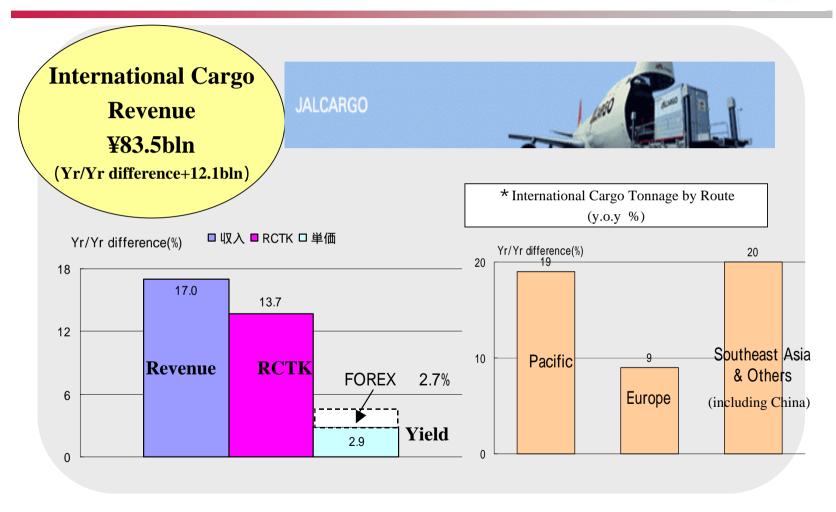


Results of Domestic Passenger



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Results of International Cargo



Outline of the Breakdown of Operating Cost (Air Transportation Segment)



| | | | | Billions of Yen | |
|-----------------------------------|-------|-------|------------|-----------------|---|
| | FH03* | FH04 | Difference | Yr/Yr (%) |) |
| Fuel | 121.5 | 137.0 | 15.5 | (13% |) |
| Airport Facilities | 65.2 | 67.6 | 2.4 | (4% |) |
| Maintenance | 56.2 | 53.3 | 2.9 | (5% |) |
| Passenger Services etc. | 22.8 | 26.4 | 3.6 | (16% |) |
| Commissions | 57.5 | 70.0 | 12.5 | (22% |) |
| Aircraft Depreciation | 37.8 | 37.4 | 0.4 | (1% |) |
| Aircraft Leases | 48.3 | 52.5 | 4.2 | (9% |) |
| Personnel | 167.2 | 105.3 | 61.8 | (37% |) |
| Others & Consolidated Adjustments | 223.0 | 237.1 | 14.0 | (6% |) |
| Total | 799.8 | 787.0 | 12.7 | (2% |) |

^{*} Data announced on November 17, 2003 were partialy revised. (Total amount remains same)

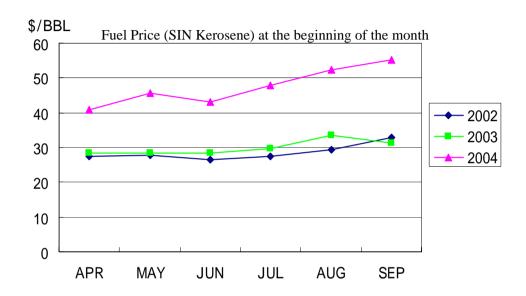


Fuel & FOREX (Air Transportation Segment)

Fuel

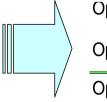
→ Averaged Fuel Price (SIN Kerosene)FH04 \$44.4/bbl

(FH03 \$30.6/bbl) (FH02 \$27.5/bbl)



FOREX

| | FH03 | FH04 |
|-----|--------|--------|
| USD | ¥118.7 | ¥109.7 |



| On a wating a Day saws | Billions of Yen |
|------------------------|-----------------|
| Operating Revenue | 6.8 |
| Operating Costs | 16.1 |
| Operating Income | +9.3 |

^{*}Based on the averaged Company Exchange Rate for Apr-Sep of FY2004





| Billions of Yen |
|-----------------|
|-----------------|

| | | FY03 | FH04 |
|------------|------------------|---------|---------|
| Bala | | | lance |
| | Long-term loans | 1,054.9 | 1,004.8 |
| | Bonds | 248.7 | 326.7 |
| On Balance | Short-term loans | 10.8 | 10.5 |
| | Installment | 11.2 | 9.9 |
| | Total | 1,325.6 | 1,352.0 |

| | | FY03 | | FH04 | |
|-------------|--|----------------|--------------|--------------|----------------|
| | | Balance | Decrease | Increase | Balance |
| Off Balance | Lease Obligation Unrecognized Net Loss & Pention Liabilities | 355.0 377.4 | 27.1 15.7 | 90.7 12.1 | 418.6 373.8 |

| | FY03 | FH04 |
|--------------------|---------|---------|
| | Bala | nce |
| Total of Interest- | 2,058.0 | 2,144.6 |
| bearing Debt | | |

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Results of Main Subsidiaries

| <pre> < before consolidation adjustments ></pre> | | Operating Revenue | Operating Income | Billions of Yen Net Income |
|--|---------------------------------|--|--|--|
| Airline-related | AGP | 4.4 (0.0) | 0.0 (0.0) | 0.0 (0.0) |
| Business Segment | TFK | 13.1 (+2.3) | 0.2 (+0.9) | 0.2 (+0.8) |
| Travel Services Segment | JAL Tours | 55.7 (0.3) | 0.6 (0.7) | 0.6 (0.5) |
| | JALPAK | 101.7 (+25.5) | 0.4 (+2.8) | 0.0 (+2.7) |
| | JAL Sales | 20.7 (2.3) | 0.7 (+1.0) | 0.4 (+2.2) |
| Other Segment | JAL Card JAL Hotels JALUX | 8.6 (+1.3) 12.5 (+1.3) 41.1 (+6.5) | 1.5 (+0.4) 1.1 (+1.2) 0.8 (+0.5) | 0.9 (+0.2) 1.0 (+1.0) 0.6 (+0.3) |

() yr/yr difference.



Part 2 Forecast of Business Performance for 2004 & Future Measures

I. Forecast of Business Performance

for 2004

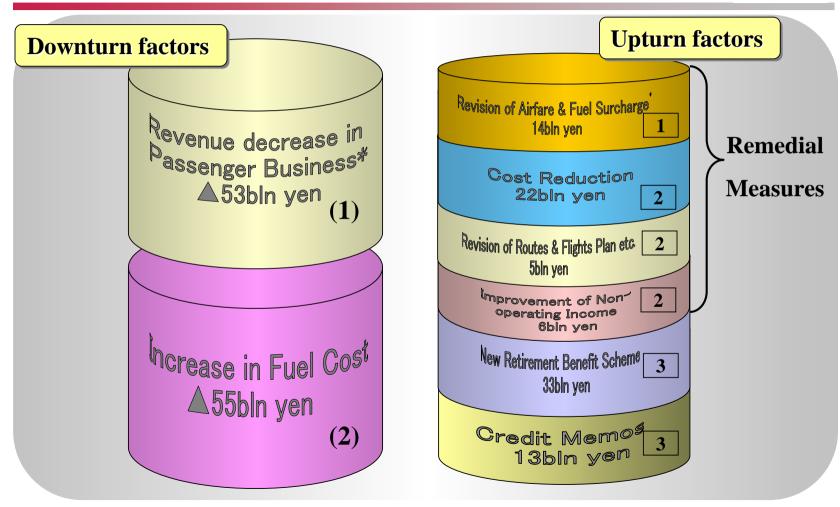


Forecast of Business Performance for FY2004

| | | | Billions of Yen |
|------------------------------|-----------------------------|-------------------|-----------------|
| | Forecast Corrected Forecast | | Difference |
| | on May 7, 2004 (a) | on Nov 5,2004 (b) | (b)-(a) |
| Operating Revenue | 2,190 | 2,128 | 62 |
| IP (International Passenger) | 695 | 676 | 19 |
| DP (Domestic Passenger) | 690 | 672 | 18 |
| IC (International Cargo) | 162 | 171 | 9 |
| Others | 643 | 609 | 34 |
| Operating Income | 81 | 53 | 28 |
| Ordinary Income | 69 | 66 | 3 |
| Net Income | 36 | 23 | 13 |

Factors of Adjustment to the Forecast





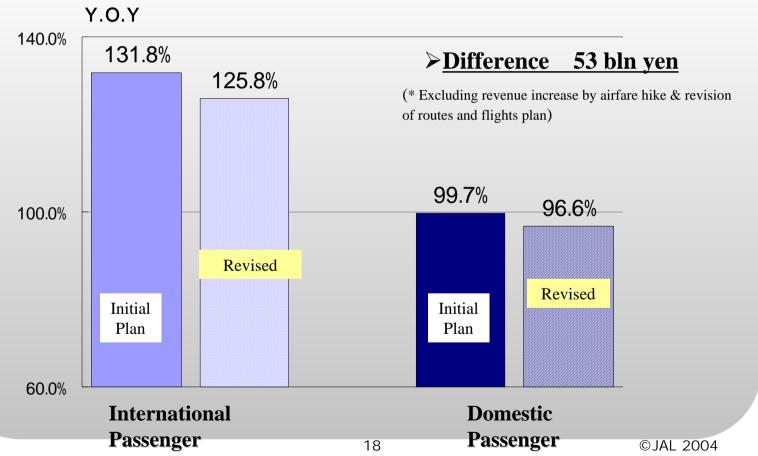
^{*} Excluding revenue increase by airfare hike & revision of routes and flights plan

Downturn Factors (1)



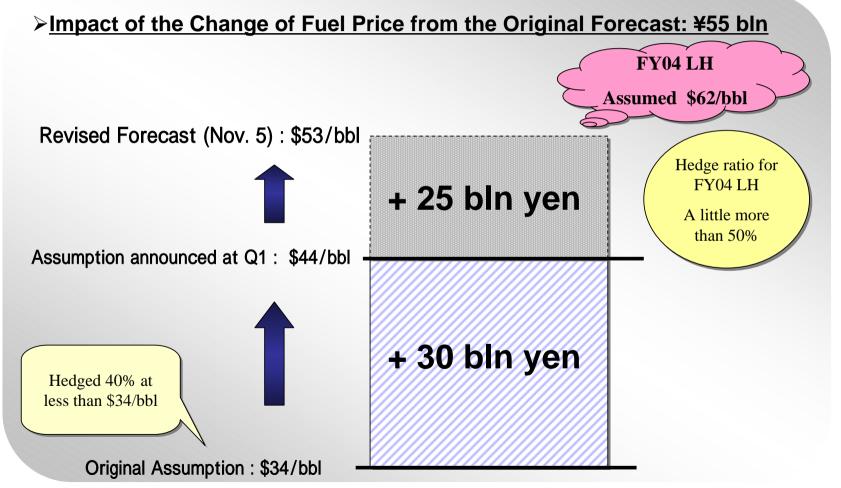
(Revenue decrease in Passenger Businesses)

Comparison between the Initial Plan and the Revised Forecast





Downturn factor (2) (Fuel Cost)



Remedial Measures



► Total amount of Remedial Measures : ¥47 bln

Unit: billions of yen

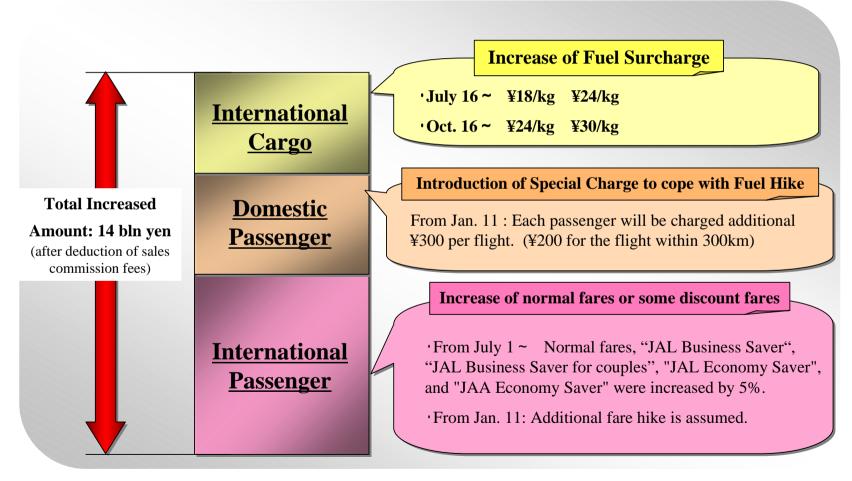
| | Announced at Q1 (on Aug. 2) | Additional Remedial Measures | Total |
|---|-----------------------------|---------------------------------|-------|
| Revenue Increase by Revision of Airfare and Fuel Surcharge* | 9 | 5 | 14 |
| Cost Reduction etc. | 17 | 5 | 22 |
| Revision of Routes & Flights Plan | 4 | 1 | 5 |
| Improvement of non-operating income | - | 6 | 6 |
| Total | 30 | 17 | 47 |

^{*} After deduction of increased commission fees

Increase of Airfare & Fuel Surcharge



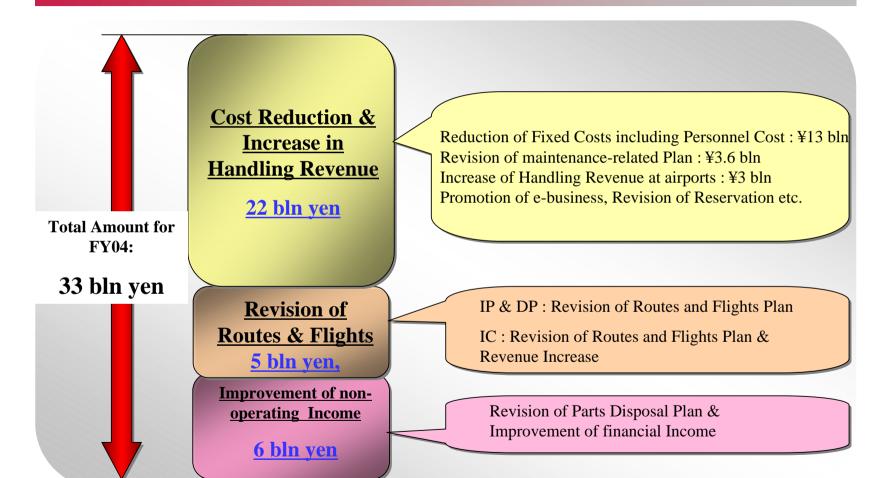




Cost Reduction, Revision of Routes & Flights, Improvement of non-operating Income





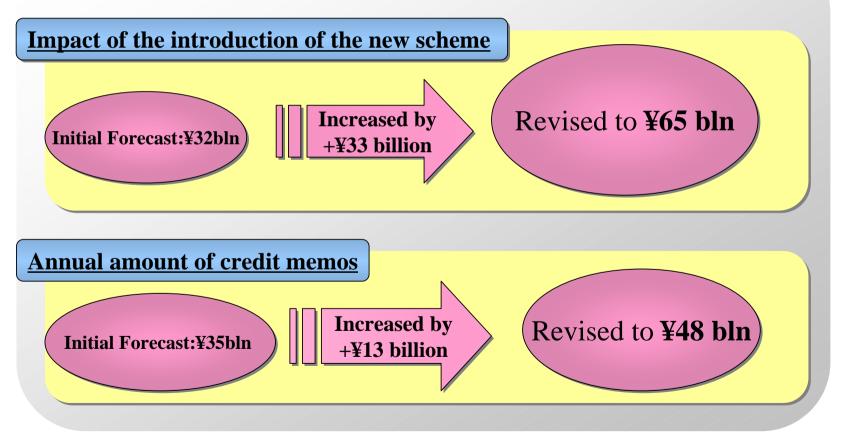


Introduction of New Retirement Benefit Scheme and Credit Memos



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Difference from the initial Forecast: 46 bln yen





Part 2

II. Future Measures

Future measures (1)



Challenges to be considered

Continuance of Fuel Hike

Business Opportunities

e.g. Increase in Slots at Haneda & Narita airport

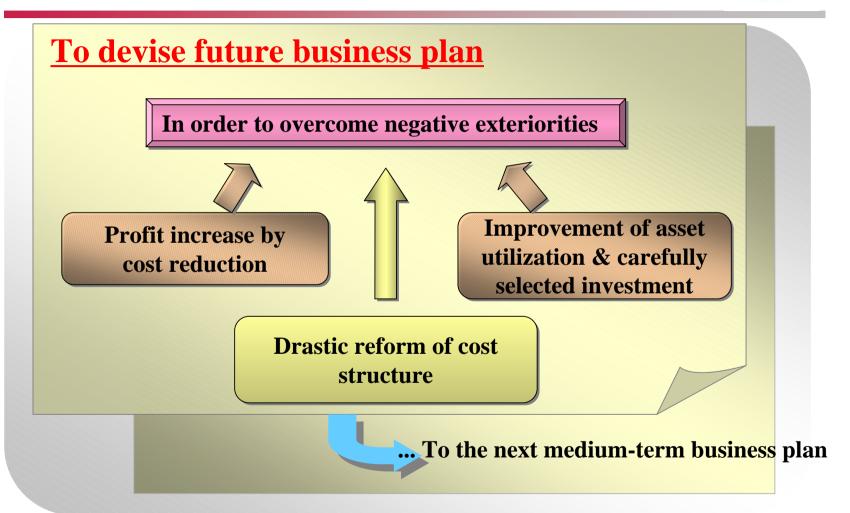
Negative exteriorities

e.g. terrorism, epidemics

Provision of Services to be chosen by customers

Future measures (2)





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Appendix



Assumptions

| | | | FY04 Year Total | | |
|---------------|---------------|-----------------|-----------------|------------------|------------|
| y.o.y | | Forecast(Nov 5) | Forecast(May 7) | Forecast(Nov. 5) | • |
| International | ASK | 0.9% | 5.8% | 8.3% | |
| Passenger | Number of PAX | 10.9% | 31.8% | 25.8% | |
| | Yield | 0.5% | 4.1% | 2.2% | |
| Domestic | ASK | 3.1% | 3.8% | 3.4% | |
| Passenger | Number of PAX | 0.4% | 0.3% | 3.4% | |
| | Yield | 0.2% | 3.4% | 4.1% | |
| International | ATK | 1.3% | 2.0% | 2.0% | *Freighter |
| Cargo | Tonnage | 6.4% | 1.5% | 11.4% | |
| | Yield | 0.7% | 4.1% | 0.3% | |

| | LH04 | FY04 Ye | ear Total |
|--------------------|-----------------|-----------------|-----------------|
| | Forecast(Nov 5) | Forecast(May 7) | Forecast(Nov 5) |
| FOREX | \$1=¥110 | \$1=¥110 | \$1=¥110 |
| Singapore Kerosene | \$62/BBL | \$34/BBL | \$53/BBL |
| CIF Japan | \$48/BBL | | |

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Forecast of Business Results for FY2004 by Segment



| | Operating Re | Operating Revenue Operating Cost | | Operating Income | | |
|-----------------------------|--------------|----------------------------------|---------|------------------|------|---------|
| Air Transportation | 1,703.0 | 25.0 | 1,663.0 | (+ 2.0) | 40.0 | 27.0 |
| Airline-related | 296.9 | (+ 28.9) | 291.9 | (+ 27.4) | 5.0 | (+ 1.5) |
| Travel Services | 431.9 | 23.1 | 434.4 | 20.1 | 2.5 | 3.0 |
| Others | 263.2 | 10.8 | 253.7 | 10.8 | 9.5 | 0 |
| Consolidated Adjustments | 566.9 | 31.9 | 567.9 | 32.4 | 1.0 | 0.5 |
| Total | 2,128.0 | 62.0 | 2,075.0 | 34.0 | 53.0 | 28.0 |

^() differnce from announced data on May 7

Forecast of Operating Cost



(Air Transportation Segments)

| | FY03 | Original Budget(a) | Forecast (b) | Difference (b)-(a) |
|-----------------------------------|---------|-----------------------|-----------------|--------------------|
| Fuel | 244.8 | 249.0 | 304.0 | 55.0 |
| Airport Facilities | 132.7 | 136.0 | 135.0 | 1.0 |
| Maintenance | 106.0 | 111.0 | 108.0 | 3.0 |
| Passenger Services etc. | 48.1 | 55.0 | 53.0 | 2.0 |
| Commissions | 121.6 | 140.0 | 138.0 | 2.0 |
| Aircraft Depreciation | 76.1 | 77.0 | 74.0 | 3.0 |
| Aircraft Leases | 96.8 | 104.0 | 107.0 | 3.0 |
| Personnel Cost | 332.0 | 302.0 | 262.0 | 40.0 |
| Others & Consolidated Adjustments | 462.9 | 487.0 | 482.0 | 5.0 |
| Total | 1,621.0 | 1,661.0 | 1,663.0 | 2.0 |



Capital Expenditure and Depreciation

Billions of Yen

Forecast and Results of Capital expenditure & Depreciation

| | | • | Forecast for | or FY2004 |
|---------------------------------------|-------|-------|--------------|-----------|
| | FY03 | FH04 | May 7 | Nov. 5 |
| Investment (Purchase)(A) | 151.5 | 60.5 | 150.0 | 103.8 |
| (Aircraft) | 105.4 | 27.7 | 85.0 | 44.5 |
| (Gound Assets etc.) | 19.1 | 22.0 | 39.0 | 35.8 |
| (Intangible Fixed Assets) | 27.0 | 10.8 | 26.0 | 23.5 |
| Capital Investment(Finance Lease)(B) | 78.5 | 66.0 | 37.6 | 87.6 |
| (A)+(B) | 230.0 | 126.5 | 187.6 | 191.4 |
| Depreciation (C) | 119.3 | 61.8 | 112.0 | 108.0 |
| Principal Payment of Finance Lease(D) | 68.0 | 29.3 | 57.1 | 59.1 |
| (C)+(D) | 187.3 | 91.1 | 169.1 | 167.1 |

Interest-bearing Debt



Forecast for Interest-bearing Debt

| | | May 7 | No | v 5 |
|-------------|-----------------------|---------|---------|------------|
| | | Balance | Balance | Difference |
| On Balance | Total | 1,272.0 | 1,271.0 | 1.0 |
| Off Balance | Lease Obligation | 402.0 | 422.0 | 20.0 |
| | Unrealized net loss | 311.0 | 357.0 | 46.0 |
| | & Pension liabilities | | | |
| | Total | 1,985.0 | 2,050.0 | 65.0 |

<Notice>



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(N.B.)

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