

## JAL Group's Account Settlement for FY2004

May 9<sup>th</sup>, 2005 Japan Airlines Corporation





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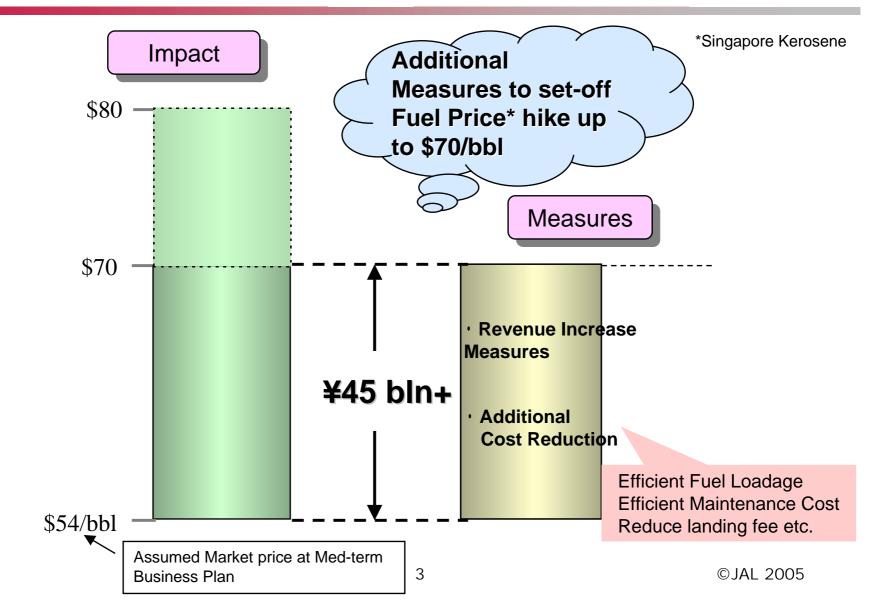


# Forecast of BusinessPerformance for FY2005

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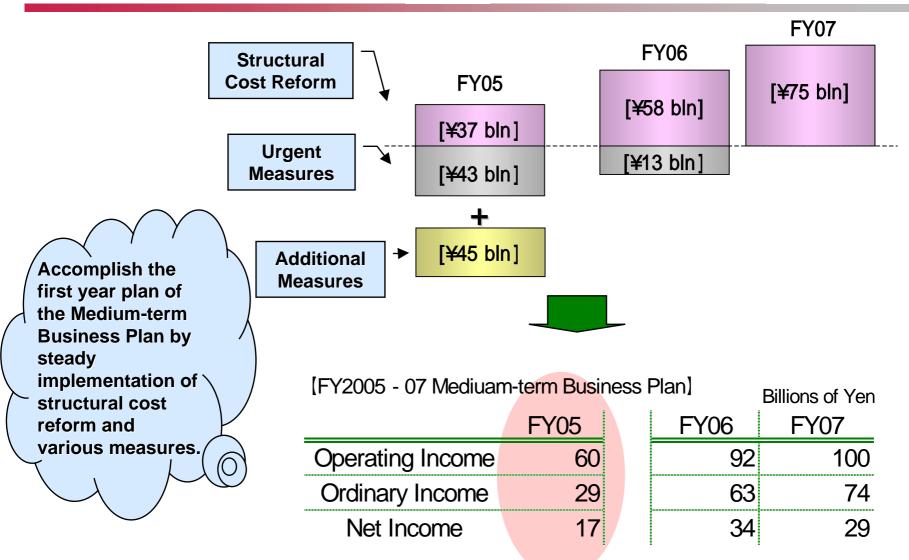
### Measures to cope with soaring Fuel Price





## First year of the Medium-term Business Plan FY2005-2007





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#### Forecast of Business results for FY2005 (Consolidated)



#### < Forecast of Business Result >

Billions of Yen	FY04	FY05(E)
Operating Revenue	2,129.8	2,209.0
(IP)	671.2	720.0
(DP)	674.7	685.0
(IC)	171.3	175.0
(Others)	612.6	629.0
Operating Income	56.1	60.0
Ordinary Income	69.8	29.0
Net Income	30.0	17.0

IP=International Passenger DP=Domestic Passenger IC=International Cargo

#### < Assumptions >

		yr/yr
IP	Supply	1.5%
	Demand	3.1%
	Yield	4.0%
DP	Supply	-1.8%
	Demand	1.9%
	Yield	-0.4%
	Supply	4.1%
IC	Demand	4.5%
	Yield	-2.4%

<sup>·</sup>Supply = ASK, ATK

<sup>·</sup> Yield = per Passenger, per weight

Fuel(SIN Kerosene):\$54/bbl
FOREX(1USD):¥110

<sup>·</sup> Demand = No. of Passenger, Tonnage

## Forecast of Business Results for FY2005 (by Segment)



			Bill	lions of Yen	
	Operatir	ng Reve	nue	Operating	Income
	FY05	yr-yr	yr/yr	FY05	yr-yr
Air Transportation	1,786.0	+84.6	+5.0%	44.0	+2.3
Airline-related	297.0	+3.2	+1.1%	4.0	-1.3
Travel Service	433.0	+8.5	+2.0%	1.0	+1.3
Others	269.0	+0.9	+0.3%	10.5	+0.4
Consolidated Adjustments	-576.0	-18.1	-	0.5	1.2
Total	2,209.0	+79.1	+3.7%	60.0	+3.9

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# Outline of AccountSettlement for FY2004

## **Results of Remedial Measures for FY2004**



(Billions of Yen)

	Plan	Actual
Operating Profit		
Revision of Airfare & Fuel Surcharge	14.0	17.0
IP	10.0	9.0
DP	2.0	2.0
	2.0	6.0
Revision of Routes & Flights Plan	5.0	3.5
Incidental Business Income	3.0	3.5
Total	22.0	24.0
Operating Cost		
Revision of Maintenance Plan	3.5	5.5
Revision of Reservation personel Cost	1.0	1.0
IT Cost Reduction	1.0	1.0
General Cost Reduction	3.0	3.0
Others	8.5	9.0
Total	17.0	19.5
Non-Operating Income		
Improvement of Non-operating Income	8.0	5.5
Total Remeidal Measures	47.0	49.0

IP=International Passenger DP=Domestic Passenger IC=International Cargo

# Outline of the Consolidated Financial Statements JNL



Billions of Yen					
FY03	FY04	yr-yr	yr/yr		
1,931.7	2,129.8	+198.1	+10.3%		
1,999.3	2,073.7	+74.3	+3.7%		
-67.6	56.1	+123.7	-		
-71.9	69.8	+141.7	_		
-88.6	30.0	+118.7	-		
-	17%				
22years	11years				
	1,931.7 1,999.3 -67.6 -71.9	1,931.7 2,129.8 1,999.3 2,073.7 -67.6 56.1 -71.9 69.8 -88.6 30.0 - 17% 22years 11years	FY03       FY04       yr-yr         1,931.7       2,129.8       +198.1         1,999.3       2,073.7       +74.3         -67.6       56.1       +123.7         -71.9       69.8       +141.7         -88.6       30.0       +118.7         22years       11years		

<sup>1:</sup>Interesting-bearing debt/operating cash flow



## **Revenue and Operating Income by Segment**

	Onerat	ing Reve	Operatin	g Income	
			<del></del>		
<u> </u>	FY04	<u>yr-yr</u>	<u>yr/yr</u>	FY04	<u>yr-yr</u>
Air Transportation	1,701.3	+152.5	+9.8%	41.6	+113.8
Airline-related	293.7	+50.0	+20.5%	5.3	+3.4
Travel Service	424.5	+42.5	+11.2%	-0.2	+3.6
Others	268.0	+9.9	+3.9%	10.0	+3.7
Consolidated Adjustments	-557.8	-56.9	+11.4%	-0.6	-0.8
Total	2,129.8	+198.1	+10.3%	56.1	+123.7

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## **Outline of the Results of Air Transportation Segment**

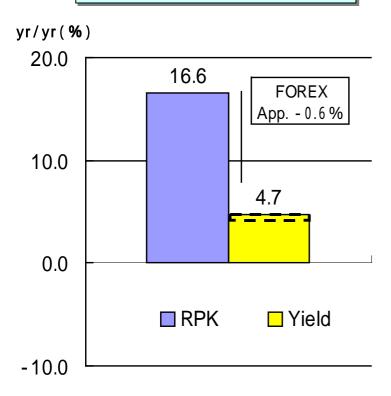
		Billions of Yen				
		FY03	FY04	yr-yr	yr/yr	
Internatio	Passenger	549.7	671.2	+121.5	+22.1%	
nal 	Cargo	153.0	171.3	+18.4	+12.0%	
Domestic	Passenger	668.8	674.7	+5.8	+0.9%	
	Cargo	30.8	30.5	-0.3	-0.9%	
O:	thers	64.8	66.7	+2.0	+3.1%	
Incident	al Busness	81.7	86.6	+4.8	+5.9%	

## **Results of International Passenger**



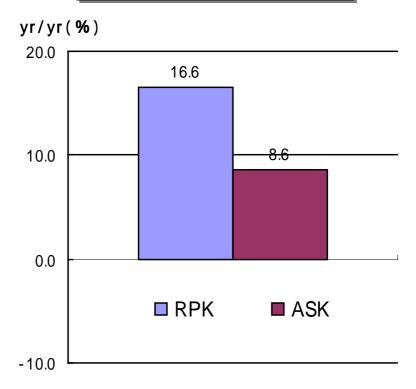
#### < Revenue >

FY04  $\pm 671.2$ bln (yr/yr + 22.1%)



#### < Load Factor >

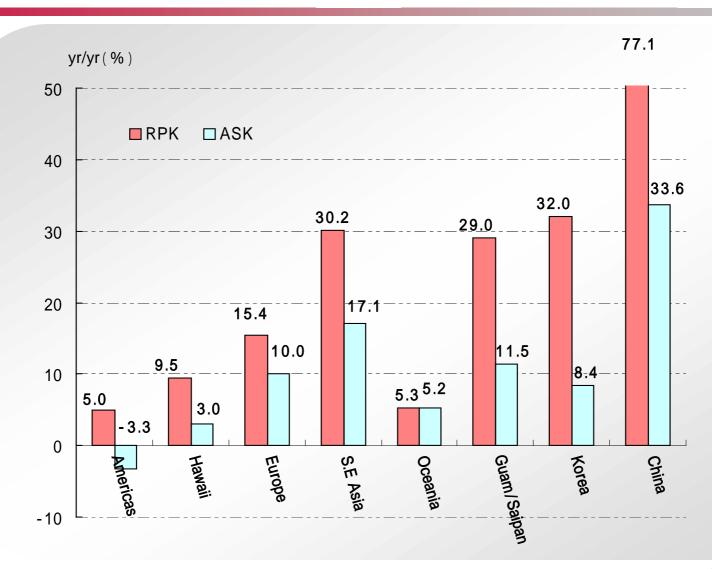
FY04 69.3% (vs FY03 + 4.7%)



RPK: Revenue Passenger-Km ASK: Available Passenger-km

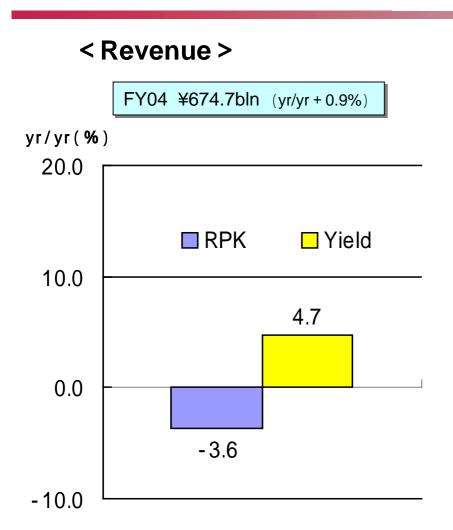
## Demand and Supply of International Passenger by Route



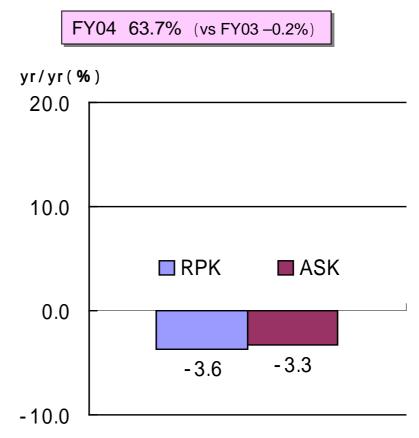


## **Results of Domestic Passenger**





#### < Load Factor >



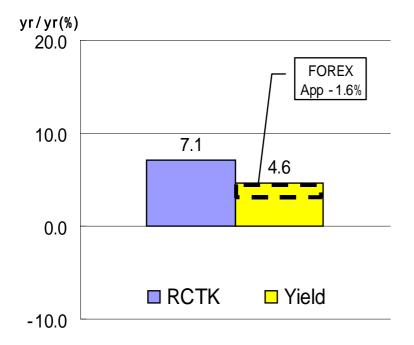
RPK: Revenue Passenger-Km ASK: Available Passenger-km

## **Results of International Cargo**



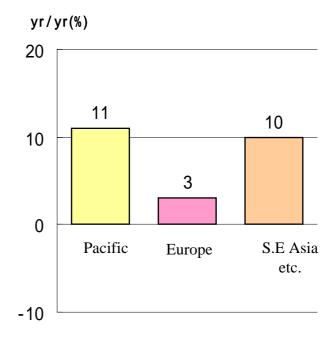
#### < Revenue >

FY04 ¥171.3bln (yr/yr + 12.0%)



#### < Tonnage >

FY04 Total Revenue Cargo ton-km(yr/yr) + 7.1%



## Outline of the Break down of Operating Costs (Air Transportation Segment)

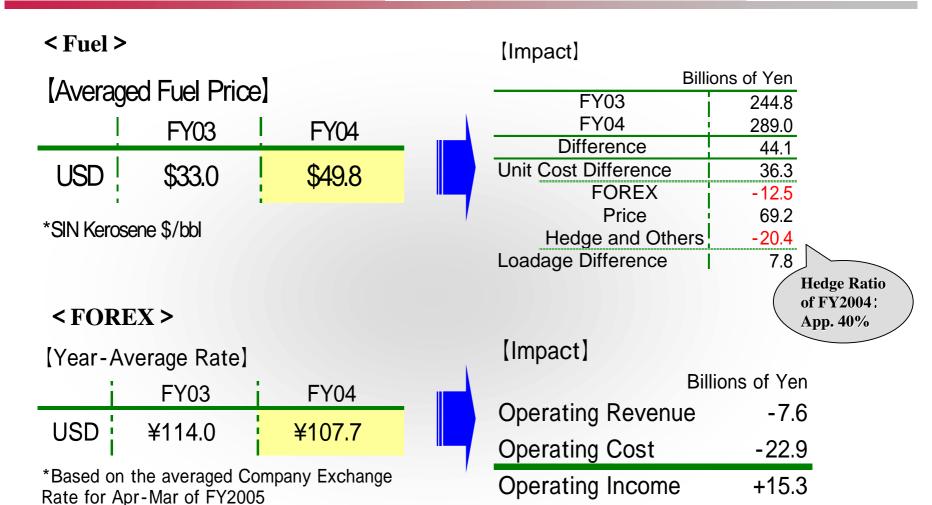


	Billions of Yen				
	F Y 0 3	F Y 0 4	yr-yr	yr/yr	
Fuel	244.8	289.0	44.1	+18%	
Airport facilities	132.7	135.1	2.4	+2%	
Maintenance	106.0	108.6	2.6	+2%	
Passenger services	48.1	52.7	4.6	+10%	
Commissions	121.6	137.9	16.4	+13%	
Aircraft Depreciation	76.1	75.0	-1.2	1%	
Aircraft leases	96.8	105.5	8.6	+9%	
Personnel	332.0	282.9	-49.1	15%	
Others · Consolidated Adjustments	462.9	473.1	10.3	+2%	
Total	1,621.0	1,659.7	38.7	+2%	

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#### **Fuel & FOREX**







## (Appendix)

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### **Results of main Subsidiaries**

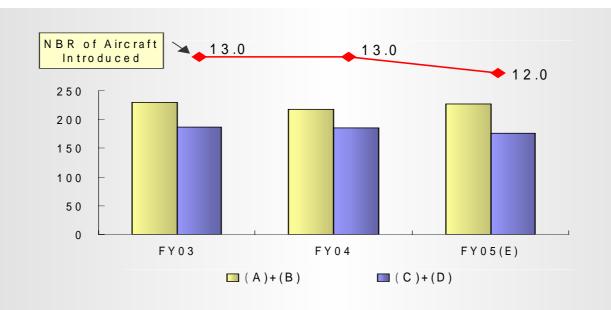


		(Before Consolidated Adjust					Billions of Yen)	
		Operat	ing revenue	Opera	ting Income	Net	Net Income	
		F Y 0 4	yr/yr Difference	F Y 0 4	yr/yr Difference	F Y 0 4	yr/yr Difference	
Airline-	AGP	9.6	+0.1	0.4	+0.0	0.1	+0.0	
related	TFK	26.1	+3.2	0.3	+0.7	0.1	+0.0	
Tuesda	JALT	108.5	+3.8	0.0	-0.6	0.0	-0.5	
Travel Service	JLPK	194.1	+27.7	-1.2	+3.2	-0.2	+2.0	
	JSA	40.9	-4.3	0.4	+1.0	2.3	+3.5	
	JCI	18.0	+2.5	2.3	+0.7	1.3	+0.3	
Others	JAL Hotels	25.1	+1.4	1.8	+1.0	0.8	-0.3	
	JALUX	89.2	+10.7	2.0	+0.6	1.2	+0.2	

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## **Capital Expenditure & Depreciation**





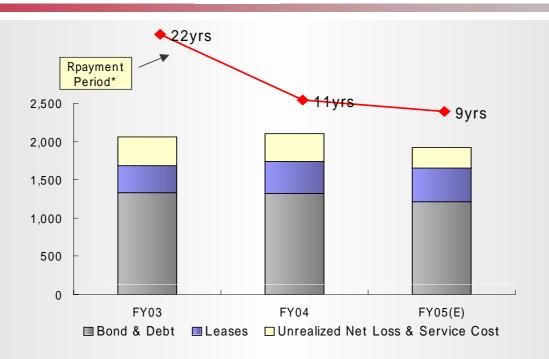
	FY03	FY04	FY05(E)
Invesment (Purchase) (A)	151.5	121.9	132.0
(Aircraft)	105.4	63.6	78.0
(Ground Asset etc.)	19.1	37.1	37.0
(Intangible Fixed Assets)	27.0	21.1	17.0
Capital Investment (Finance Lease) (B)	78.5	96.0	77.0
(A)+(B)	230.0	217.9	227.0
Depreciation (C)	119.3	124.7	125.0
Pricipal Payment of Finance Lease(D)	68.0	60.6	51.0
(C)+(D)	187.3	185.3	176.0

## **Interest-bearing Debt**



\*Interest-bearing debt/operating cash flow(Operating Income+Net Interest Income-

Tax · Divined+Repayment Lease Principal+Depreciation etc.



	FY03	FY04	FY05(E)
Bond & Debt	1,325.6	1,318.5	1,215.0
Leases	355.0	424.8	432.0
Unrealized Net Loss & Service Cost	377.4	355.5	278.0
Total	2,058.1	2,098.9	1,925.0

#### <Notice>



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#### (N.B.)

Please refer to the Financial Information ("Gyoseki no Gaikyo") for the precise figures on the account settlement. Any statements in this document, other than those of historical facts, are forward-looking statements about future performance, which are based on management's assumptions and beliefs in light of information currently available, and involve risks and uncertainties. Actual results may differ materially from these forecasts. This document is published as supplemental materials for the Briefing on JAL Group's Financial Statements for FY2004. The copyright of this document belongs Japan Airlines System Corporation.

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